

Background

Mr. Barbosa's professional experience is in international trade issues, customs laws, non tariff regulations, customs brokers, transportation and logistics. Over his career, Mr. Barbosa has developed a wide range of relationships with chambers of commerce and industry representatives in Mexico, regarding Customs and foreign trade. He is currently responsible for the legal field at GRBM Consulting Group.

Work Experience Summary

CAAAREM (National Confederation of Custom Brokers)

Chief Executive Officer (CEO). As CEO of CAAAREM, Mr. Barbosa was in charge of the legal, IT, tax consulting, and operational support services, acting also as official spokesman in the Mexican media. Was also in charge of maintaining a close relationship with Mexican authorities in order to submit various proposals at the national customs agency to implement rules designed to improve the daily operations in customs offices, and improving information technologies. Was responsible for conducting negotiations on the amendments of the current customs and foreign trade laws.

As the National Confederation of Customs Brokers (CAAAREM) CEO, Mr. Barbosa was in charge of implementing new processes to certify all services under ISO 9001:2000. As team leader in the lobbying office at the Tax Committee of the House of Representatives and design amendments to the customs and the foreign trade laws, since 2000 up to date.

Commerce Committee of the House of Representatives (Mexican Congress)

Chief of Staff. Mr. Barbosa was in charge of reviewing the initiatives of new economic laws, amendments to laws and codes of commerce, public service rates, international trade practices, domestic regulations on trade, national standards, and government economics programs. Served as special adviser to the chairman of the committee, Dip. Diego Alonso Hinojosa (PAN) on customs and foreign trade, electronic commerce, and dumping issues.

As Chief of Staff, Mr. Barbosa was in charge of the Commerce Committee of the Mexican Congress. In this role, one of his most important achievements was coordinating the passage of the amendment to the Commercial Code to introduce electronic signatures in Mexico, using the UNCITRAL model law, enabling secure e-commerce.

Budget Committee of the Cámara de Diputados

Mr. Barbosa was in charge of studying and reviewing the presidential decree of the national budget and provided information to the members of congress and senators of Mexico to prepare for the formal approval of the budget. Among the official responsibilities was reviewing the government accounts for the 2002 to 2006 term (President of Mexico Vicente Fox). Currently has the responsibility to hold meetings with the mayors, governors, under-secretaries and ministers of Mexico to increase or decrease economic resources for special official programs.

Nafta Private Security Services S.A de C.V.

Mr. Barbosa is the founder and owner of Nafta Private Security Services, which provides with

Luis Fernando Barbosa Sahagun



custodial and security services and technology to companies in Mexico. Participates in the security strategies design, and ensures the implementation of safety standards.

Areas of Expertise

- Customs Operations and Business processes
- Private Security Services
- Customs laws
- Lobbying at the Mexican Senate and House of Representatives (Mexican Congress)

Education

Degree

Bachelors:

Lawyer by the UCC Universidad Cristobal Colón

Master

Public and Government Laws

Qualifications/Training

- International Taxes (foreign trades)
- Security Services (CTPAT)
- ISO 9001:2000
- Parliamentary Laws and Regulations
- Teacher of Custom Law (Libre de Derecho College and Panamericana University)