



PIDA Training • Paris, 24-27 September 2012

# INTERNATIONAL COMMERCIAL ARBITRATION

Study of a mock  
case under  
the 2012 ICC Rules  
of Arbitration

Under the auspices of the ICC Institute of World Business Law

**Dates:** 24-27 September 2012

**Venue:** ICC Headquarters  
38, Cours Albert 1er  
75008 Paris - France

EARN  
23.5 CLE credits  
19.5 MCLE credits  
19.5 CPD hours\*  
19.5 CNB hours\*

**This training provides participants with a first-hand experience and understanding of the ICC Arbitration procedure through practical and interactive sessions. Participants will study the arbitration proceedings through the simulation of a mock case.**

## Learning outcomes

- Understand the 2012 ICC Rules of Arbitration and practice of international commercial arbitration
- Prepare and draft the Request for Arbitration and the Answer to the Request submitted to the Arbitral Tribunal in small working groups of roughly 10 participants
- Identify the issues and the role of the ICC Court Secretariat throughout the arbitral proceedings
- Select and appoint appropriate arbitrators

## Who should attend?

- Practising lawyers
- Legal directors and corporate counsel from companies involved in international commercial arbitration
- Magistrates



International Chamber of Commerce

*The world business organization*

Training and Conferences

\* This training has been sent for CPD and CNB approval.

PIDA TRAINING



**Monday 24 September 2012 (9.30 – 17.00)**

**09.00-09.30** *Registration*

## Request for Arbitration

### MORNING

- Introduction: Arbitration in the world today
- General principles of Arbitration
- Presentation of ICC
- Positioning of ICC Arbitration
- Dispute resolution at ICC: Using ICC's other dispute resolution procedures before, during or after ICC arbitration proceedings

### AFTERNOON

- Preparation of the Request for Arbitration
- Working groups: Preparing and drafting the Request
- Plenary session: Discussion on the draft Request

### Cocktails

**Tuesday 25 September 2012 (9.30-17.00)**

## Answer to the Request

### MORNING

- How to prepare the Answer to the Request
- Working groups: Preparing and drafting the Answer
- Plenary session: Discussion on the draft Answer

### AFTERNOON

- Role of the Secretariat of the ICC International Court of Arbitration before the Terms of Reference
- Selection and appointment of Arbitrators from the point of view of the parties
- Procedural approaches: Civil law v. Common law

**Dinner in a restaurant with a panoramic view of Paris**

**Wednesday 26 September 2012 (9.30-17.15)**

## Terms of Reference

### MORNING

- Terms of Reference
- Powers, duties and role of Arbitrators
- Working Groups: Preparing and drafting the Terms of Reference
- Plenary session: Discussion on the draft Terms of Reference, simulation of arbitral proceedings

### AFTERNOON

- Simulation of an arbitral hearing: Preliminary hearing, testimony and other evidence – Cross-examination and oral pleadings
- Plenary session: Discussion on the simulation of arbitral proceedings

### Museum visit

**Thursday 27 September 2012 (9.30-13.00)**

**08.30-09.30**

*Optional and complimentary breakfast-talk on "The ICC ADR, Expertise and Dispute Board Rules" – how and when to use them best*

## The Award

### MORNING

- Working Group: Analysis of the Award
- Plenary session: Discussion on the draft Award
- Role of the Secretariat of the ICC International Court of Arbitration from the Terms of Reference to the end of the Procedure
- Enforcement of arbitral awards – The New York Convention
- Conclusion

### Lunch

### End of Training



PIDA Training • Paris, 24-27 September 2012

# INTERNATIONAL COMMERCIAL ARBITRATION

Study of a mock  
case under  
the 2012 ICC Rules  
of Arbitration

## Chairman of the ICC Institute of World Business Law

- **Yves Derains**, Partner, Derains & Gharavi, France; Former Secretary General, ICC International Court of Arbitration

## Chairman of the Training

- **Philippe Leboulanger**, Avocat au Barreau de Paris, Cabinet Leboulanger Avocats, France

## Speakers

- **Alejandro López Ortiz**, Counsel, Hogan Lovells International LLP, Spain
- **Chris Parker**, Partner, International Arbitration, Herbert Smith LLP, United Kingdom
- **Domenico di Pietro**, Senior Associate, Freshfields Bruckhaus Deringer - Milan, Italy; Lecturer, International Arbitration, University of Rome, Roma Tre
- **Klaus Reichert**, SC, Barrister-at-Law, The Bar Council of Ireland - Law Library, Ireland
- **Deva Villanúa**, Senior Associate, Armesto & Asociados, Spain

## ICC Representatives

- **François-Gabriel Ceyrac**, Director, National Committees & Membership, ICC, Paris
- **José Ricardo Feris**, Deputy Secretary General, ICC International Court of Arbitration, Paris
- **Gustav Flecke-Gianmarco**, Counsel, ICC International Court of Arbitration, Paris
- **Sybille de Rosny-Schwebel**, Business Development Manager, ICC Training and Conferences / ICC Institute of World Business Law, Paris
- **Hannah Tümpel**, Manager, ICC Dispute Resolution Services - ADR, Expertise, Dispute Boards and DOCDEX, Paris

SPEAKERS



# LOGISTICAL NOTES

## Registration fees

The registration fee covers all training activities\*, including documentation, lunches, coffee breaks, cocktails on Monday, a dinner on Tuesday, a Museum visit on Wednesday, and an optional breakfast-talk on Thursday. Travel and hotel expenses are not included.

*\* subject to last minute changes and modification by the organizers.*

### Early Bird Special until 15 June 2012:

- |                                      |                      |
|--------------------------------------|----------------------|
| <input type="checkbox"/> ICC Members | € 1 570* (€1 877,72) |
| <input type="checkbox"/> Non-Members | €1 690* (€2 021,24)  |

### After 15 June 2012:

- |                                      |                      |
|--------------------------------------|----------------------|
| <input type="checkbox"/> ICC Members | € 1 810* (€2 164,76) |
| <input type="checkbox"/> Non-Members | € 1 930* (€2 308,28) |

*\*excl. VAT 19.6%.*

*As of 2011, ICC Services must set its prices to include the VAT pursuant to Article 53 of the European Directive 2006-112CE. Please note that you can request a reimbursement of the VAT through your local tax administration. (If you are not a member of the EU, you must obtain a French tax representative in order to receive the VAT reimbursement.)*

## How to register

**Easier and faster, register online** (secured payment by credit card) at **www.iccevents.org**

Or return the registration form indicating method of payment to:

**E-mail:** events@iccwbo.org

**Tel:** +33 1 49 53 28 91

**Fax:** +33 1 49 53 30 30

**Post:** ICC Services, Training and Conferences, 38, Cours Albert 1er, 75008 Paris, France

Registration will be confirmed upon receipt of the registration form and registration fees.

To benefit from early bird rates, please note that ICC Services must receive the payment before the deadline.

## Travel & accommodation

Participants are responsible for making their own travel arrangements and hotel reservations. A **list of hotels** in Paris, with which ICC has negotiated preferential room rates, will be sent to you upon receipt of the registration form.

We are able to dispatch **visa invitation letters** to support your visa application only after receipt of your registration form and full payment of your registration fees.

## Working languages

English and French. Simultaneous interpretation will be provided.

## Credits and hours

ICC Training and Conferences is eligible for CLE credit under **New York's** approved jurisdiction procedures, is a State Bar of **California** approved MCLE provider and is a Solicitors Regulation Authority and General Council of the Bar of **England** and **Wales** External CPD Course Provider. **French Bars:** This training has been sent for CNB approval. Continuing legal education: organization registered in France under n° 11 75 40892 75.

## Cancellation policy

50% of the registration fee will be refunded if notice of cancellation is received in writing before **24 August 2012**. Cancellations after this date are not refundable. Subject to agreement from ICC Training and Conferences prior to the event, the registration may be transferred to another person from the same company or organization at no extra charge. Updated registration information will be required.

Please note that ICC Services reserves the right to cancel this event or to make minor alterations to the content and timing of the programme or to the identity of the speakers. In the unlikely event of cancellation, delegates will be offered a full refund. ICC Services will not, however, be held responsible for any related expense incurred by the participant.

## Partnership opportunities

This training offers you an unrivalled opportunity to build worldwide partnerships. Partnering will get you visibility with the major decision makers in global business and/or within the international arbitration network. For further information, please contact Ms Rodriguez at: luz.rodriguez@iccwbo.org

Registration  
Form

S 1210

Participant  
information  
(Please print  
or type)

Registration  
fees

Method  
of payment

Data  
protection  
information

Disclaimer

# PIDA Training on international commercial arbitration

**Dates:** 24-27 September 2012

**Venue:** ICC Headquarters  
38, Cours Albert 1er, 75008 Paris - France

Title (Mr/Dr/Mrs/etc.) \_\_\_\_\_

Family name \_\_\_\_\_ First/given name \_\_\_\_\_

Position \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/state \_\_\_\_\_ CEP/postal code \_\_\_\_\_

Country \_\_\_\_\_ E-mail \_\_\_\_\_

Tel ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_

**Early Bird Special until 15 June 2012:**

☐ ICC Members **€ 1 570\*** (€1 877,72)

☐ Non-Members **€1 690\*** (€2 021,24)

\*excl. VAT 19.6%.

Special code (NC, etc.)

☐ **By credit card:** ☐ American Express ☐ Euro/MasterCard ☐ Visa

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of cardholder \_\_\_\_\_

☐ **By bank transfer: LCL**

Account No. 0000060021B Clé RIB 64 Bank Code 30002 Branch Code 04866

Swift: CRLYFRPP IBAN: FR61 3000 2048 6600 0006 0021 B64

**Please indicate the reference "S1210" and the name of the participant.**

Please note that transfer fees charged by the bank must be covered by the participants themselves.

Date \_\_\_\_\_ Signature \_\_\_\_\_

The details you provide on this form will be used for registration purposes. They will be stored in ICC's databases for the sole use of ICC (the International Chamber of Commerce and its wholly-owned affiliate ICC Services). Under the French law 'informatique et libertés' of 6 January 1978, you may have access to these details and request deletions and corrections at any time by contacting ICC at [registrations@iccwbo.org](mailto:registrations@iccwbo.org). The details you provide may be used by ICC to keep you informed of developments in your area of activity through publications, subscriptions, events and other commercial offers. Please indicate if you wish to receive such information:

☐ Yes ☐ No

Please tick below if you wish to receive commercial offers from associated organizations, including in particular **ICC National Committees:**

☐ Yes ☐ No

The pictures and footage taken by ICC staff or photographer at this training may be used, without further notification, at a later date within printing and online materials such as brochures, marketing tools, social media and the ICC website.

Registration implies that you accept this disclaimer unless ICC Services receives written notification from you stating the contrary

Register online\*  
**[www.iccevents.org](http://www.iccevents.org)**  
\*Secured payment by credit card

or complete and return to  
**[events@iccwbo.org](mailto:events@iccwbo.org)**  
**Fax: +33 (0)1 49 53 30 30**