

Launch and exclusive training | Paris, 17 May 2013

OFFICIAL LAUNCH OF THE ICC BPO RULES

Under the auspices of the ICC Banking Commission

Date: 17 May 2013

Venue: ICC Headquarters
38 Cours Albert 1er
75008 Paris, France

**Documentary
Credit
Specialists
Earn 4 PDUs**

A new solution in supply chain finance to shape trade in the 21st Century!

The ICC has set itself an ambitious goal to introduce an innovative way for trading counterparties to secure and finance their open account trade transactions via their banking partners. The new instrument called "Uniform Rules for Bank Payment Obligations" (URBPO; also referred to as ICC URBPO or ICC BPO rules) will enable importers and exporters to involve their preferred banking partners in their trade transactions and get flexible risk and financing services. Based on standardized messaging and advanced transaction matching operated by SWIFT, this new instrument will accelerate the financial supply chain in support of ever accelerating physical supply chains.

For this official ICC launch, members of the ICC URBPO Drafting Group and Education Group will come together to give a full public presentation and an exclusive training on the new rules.

Moreover, this launch will offer the exclusive preview of the new ICC BPO Rules, scheduled to be released in May 2013 and entering into force 1 July 2013.

Sponsor



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The ICC Banking Commission

With +550 members in 85 countries, the ICC Banking Commission has rightly gained a reputation as the most authoritative voice in the field of trade finance. Active in shaping policy and regulatory issues, the ICC Banking Commission is also known for producing universally accepted rules and guidelines for international banking practice, notably letters of credit, demand guarantees and bank-to-bank reimbursement. ICC rules on documentary credits, UCP 600, are the most successful privately drafted rules for trade ever developed and are estimated to be the basis of trade transactions involving more than one trillion dollars a year.



International Chamber of Commerce

The world business organization





PROGRAMME

Learning outcomes

The training will:

- provide valuable first hand insight from the experts of the ICC URBPO Drafting Group
- present the detailed rules, one by one
- explore the corporate and legal perspective on BPO
- teach participants how to get started on the BPO rules and the ISO 20022 standards
- review the first BPO case studies and explain the main issues

Participants who complete the training will receive a certificate of attendance and can claim 4 PDUs.

Who should attend?

This training programme will be of interest to all those involved in an international trade supply chain, whether they be

- CFOs
- corporate credit managers
- risk managers
- corporate treasurers
- bankers
- insurers
- consultants and vendors active in trade and supply chain finance
- lawyers advising any of the above.

Official Launch of the Rules

8:30am

Registration

9am – 9:45am

Welcome by the Chairs and Launch of the Rules

9:45am – 10:30am

Launch Networking Breakfast

Training

10:30am – 11am

The new BPO Trade Settlement Instrument

11am – 11:30am

Addressing key corporate requirements using the BPO

11:30am – 12pm

Legal aspects of the Bank Payment Obligation instrument

12pm – 12:30pm

The ICC URBPO and ISO 20022 standards

12:30pm – 2pm

Lunch

2pm – 3:30pm

The URBPO articles in detail

3:30pm – 4pm

Coffee break

4pm – 4:30pm

The URBPO articles – plenary discussion

4:30pm – 5:15pm

BPO: accounting policy and capital treatment, compliance

5:15pm – 5:30pm

Synthesis and closing by Co-Chairs



SPEAKERS

Chairs

André Casterman

Co-chair of the ICC URBPO Project and Head of Corporate and Supply Chain Markets at SWIFT, Belgium

Michael F. Quinn

Co-chair of the ICC URBPO Education Group and Managing Director of Global Trade at JP Morgan Chase, United States

Speakers

Jana Kies

Vice President, Global Transaction Banking, Deutsche Bank AG, Germany; Member of the ICC URBPO Education Group

Patrick Krekels

Deputy General Counsel, SWIFT, Belgium; Member of the ICC URBPO Drafting Group

Robert Marchal

Lead Standards Specialist, SWIFT, Belgium; Member of the ICC URBPO Drafting Group

Alexander Malaket

President, OPUS Advisory Services International Inc, Canada; Member of the ICC URBPO Education Group

Daniela Medina

Trade Product Manager, Trade & Working Capital Product, Barclays, United Kingdom; Member of the ICC URBPO Education Group

Hugo Verschoren

Senior Product Manager Trade Finance Services, ING Group Commercial Banking, Netherlands; Member of the ICC URBPO Education Group

ICC Representatives

David Bischof

Policy Manager, ICC Banking Commission

Thierry Sénéchal

Senior Policy Manager, ICC Banking Commission



LOGISTICAL NOTE

Registration fees

The registration fee includes participation in the training and working documentation, one lunch and all coffee breaks. Travel and hotel expenses are not included.

- ☐ ICC members: **€895*** (€1,070.42)
- ☐ Non-Members **€995*** (€1,190.02)

**excl. VAT 19.6%. As of 2011, ICC Services must set its prices to include the VAT pursuant to Article 53 of the European Directive 2006-112CE. Please note that you can request a reimbursement of the VAT through your local tax administration. (If you are not a member of the EU, you must obtain a French tax representative in order to receive the VAT reimbursement.)*

How to register

Easier and faster, register online (secured payment by credit card) at **www.iccevents.org**

Alternatively, complete and return the registration form indicating method of payment to:

E-mail: events@iccwbo.org

Fax: +33 1 49 53 30 30

Tel: +33 1 49 53 28 70

Post: ICC Services, "Training and Conferences Department", 38 Cours Albert 1er, 75008 Paris, France

Registration will be confirmed upon receipt of the registration form and contribution to costs.

Travel and accommodation

Participants are responsible for making their own travel arrangements and hotel reservations. A **list of hotels** in Paris, with which ICC has negotiated preferential room rates, will be sent to you upon receipt of the registration form.

Working languages

English.

Credits and hours

This programme can be credited towards training under the taxe de formation professionnelle in France (organization registered under 11 75 4089 275). It has also been approved by the ifs (School of Finance) as a course for the Certified Documentary Credit Specialist Re-Certification programme, attendees can claim 4 PDUs.

Cancellation policy

50% of the registration fee will be refunded if notice of cancellation is received in writing before **17 April 2013**.

Cancellations after this date are not refundable. Subject to agreement from ICC Services prior to the conference, the registration may be transferred to another person from the same company or organization at no extra charge. Updated registration material will be required.

Please note that ICC Services reserves the right to cancel this event or to make minor alterations to the content and timing of the programme or to the identity of the speakers. In the unlikely event of cancellation, delegates will be offered a full refund. ICC Services will not, however, be held responsible for any related expense incurred by the participant.

Partnership opportunities

This training offers you an unrivalled opportunity to build worldwide partnerships. Partnering will get you visibility with the major decision makers in global business and advocacy. For further information, please contact Ms Rodriguez at: **luz.rodriguez@iccwbo.org**



REGISTRATION FORM S 1316

Official Launch of the ICC BPO Rules and exclusive training

Register online*
www.iccevents.org
*Secured payment by credit card

or complete and return to
events@iccwbo.org
Fax: +33 (0)1 49 53 30 30

Date
Venue

17 May 2013
ICC Headquarters
38 Cours Albert 1er, 75008 Paris, France

Participant
information
(Please print
or type)

Title (Mr/Dr/Mrs/etc.) _____
Family name _____ First/given name _____
Position _____
Company _____
Address _____
City/state _____ CEP/postal code _____
Country _____ E-mail _____
Tel (_____) _____ Fax (_____) _____

Registration
fees

☐ ICC members: **€895*** (€1,070.42) *excl. VAT 19.6%.
☐ Non-Members **€995*** (€1,190.02)

Special code (NC, etc.)

Method
of payment

☐ **By credit card:** ☐ American Express ☐ Euro/MasterCard ☐ Visa
Card number _____ Expiry date _____
Name of cardholder _____

☐ **By bank transfer: LCL**
Beneficiary: ICC Services Account No. 0000060021B Clé RIB 64 Bank Code 30002 Branch Code 04866
Swift: CRLYFRPP IBAN: FR61 3000 2048 6600 0006 0021 B64

Please indicate the reference "S 1316" and the name of the participant.

Please note that transfer fees charged by the bank must be covered by the participants themselves.

Date _____ Signature _____

Data
protection
information

The details you provide on this form will be used for registration purposes. They will be stored in ICC's databases for the sole use of ICC (the International Chamber of Commerce and its wholly-owned affiliate ICC Services). Under the French law 'informatique et libertés' of 6 January 1978, you may have access to these details and request deletions and corrections at any time by contacting ICC at registrationevents@iccwbo.org. The details you provide may be used by ICC to keep you informed of developments in your area of activity through publications, subscriptions, events and other commercial offers. Please indicate if you wish to receive such information:

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Please tick below if you wish to receive commercial offers from associated organizations, including in particular **ICC National Committees:**

☐ Yes ☐ No

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