



PREMISE: THE ARBITRATION IS HANDLED BY OUTSIDE COUNSEL

DETERMINING THE ROLE OF IN HOUSE COUNSEL IN INTERNATIONAL ARBITRATION

Conference to be held at Belo Horizonte/MG (Brazil)

8 October 2013 – 18:30h

CAMARB (Rua Paraíba, 1.000, Pilotis)

Funcionários – Belo Horizonte/MG

Language: Portuguese and Spanish, without simultaneous translation.

First Roundtable

Pre-arbitral stage: Defining a collaborative relationship between in house counsel and outside counsel

- **Is it worth it?** Early case management - Definition of matters with low chances of success.
- **To document or not to document?** Relevance and impact of pre arbitral settlement negotiation minutes during the arbitration.
- **It takes two to tango:** What to look and ask for in order to find an ideal outside counsel.

Second Roundtable

During the arbitration: Establishing a tailor made and cost effective procedure

- **The role of in house counsel tailoring the arbitral procedure**
 - When to reach agreements on applicable procedures.
 - When to ask for a dispute to be decided based on documents only.
 - Case Management Conference and Terms of Reference Hearing.
- **Maintaining realistic schedules. Making appropriate financial planning.**
- **Keeping the eyes on the prize: Whether or not to settle.**
 - Awareness of settlement procedures: mediation, neutral evaluation and others.
 - Correct reassessment of the case depending on the current state of the proceedings.

Both roundtables will be moderated by:

Speakers

Christian Albanesi

Managing Counsel, ICC Court (Paris)

Gustavo Quintino dos Santos

USIMINAS

Octavio Fragata M. de Barros

Tozzini Freire Advogados, ICC YAF RCC

Gilberto José Vaz

Vice President, CAMARB

Joaquim de Paiva Muniz

Trench, Rossi e Watanabe

Milton Nassau Ribeiro

VLI Logística

Christian Sahb Batista Lopes

Director, CAMARB

For further information and registrations, please contact

Email: eventos@camarb.com.br

Members of CAMARB, Comissão de Direito Coporativo da OAB/MG & ICCYAF:

Non-members:

R\$ 70.00

R\$ 100.00