



International Chamber of Commerce

The world business organization

Department of Policy and Business Practices

Commission on Banking Technique and Practice

Provisional Agenda

Beijing 2010 - Trade Routes to Recovery

**Meeting 21-23 April 2010
Financial Street Conference Center**

Beijing, China

Meeting Partners and Sponsors



International Chamber of Commerce

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DAY 1 - Wednesday, 21 April 2010

13.00 - 14.00 Registration commences

(Registration possible from April 19, 8h00-20h00 and everyday preceding meetings)

14.00–15.00 Inauguration and welcome

Regina Prehofer, Chair of ICC Banking Commission

1. Welcoming address

Moderator:

Zhang Wei, Vice Chairman, China Council for the Promotion of International Trade, China Chamber of International Commerce/ICC China

Wan Jifei, Chairman, China Council for the Promotion of International Trade, China Chamber of International Commerce/ICC China

Governor of the People's Government of Xicheng District (to be confirmed)

Speaker from Bank of China (to be confirmed)

2. Approval of the last executive summary and adoption of this agenda

(Document no. 470/1134)

15.00–18.00 Meeting

3. Overview of Banking Commission projects

Thierry Senechal, ICC Secretariat, will provide an update on current and forthcoming projects and issues

4. ICC rules

a. URDG promotion and Implementation

Georges Affaki will provide an update on the promotion campaign and implementation of the revised URDG

b. Revision of ISBP

Gary Collyer will provide an update on the scope of the revision of the International Standard Banking Practice



15.30 -16.00 Contact break

c. Forfeiting rules

Don Smith, Chair of the Forfeiting Drafting Group, will lead a discussion on the first draft of forfeiting rules for both the primary and secondary markets

d. Incoterms 2010: the ongoing revision

Charles Debattista will provide an update on the revision of the Incoterms

18.00 End of meeting on Day 1

18.30 -20.30 Cocktail reception

The welcoming cocktail reception will take place at Westin Hotel (to be confirmed). Delegates are requested to register by completing and sending back the registration form. Partners welcome upon registration.



Day 2 - Thursday, 22 April 2010

09.00 – 09.10 Welcome

5. Welcome address

Moderator: China International Chamber of Commerce/ICC China

Speaker: From Sponsors (to be confirmed)

09.20 - 10.30

6. Draft Official Opinions of the Banking Commission and latest DOCDEX decisions

Gary Collyer will first discuss the mix of opinions following the implementation of the agreed process for educational and official opinions. He will then present the queries for Banking Commission discussion. Finally, he will provide an outline of the latest DOCDEX case(s) that have been considered.

(Document no. 470/1135)

10.30 - 11.00 Contact break

7. Draft Official Opinions of the Banking Commission and latest DOCDEX decisions

Gary Collyer will continue the presentation of opinions.

12.30-14.00 Lunch with ICC China

14.00-15.30

8. Trade Finance Default Register

Members of the Default Register Working Group will present an update on the project currently being carried out in partnership with Asia Development Bank for collecting trade finance performance data.

9. Anti-Money Laundering (AML)

Neil Chantry will provide an update on the existing work and mandate(s) of the AML Task Force.



15.30 – 16.00 Contact break

10. **ICC Banking Commission Market Intelligence**
Vincent O'Brien and **Gary Collyer** will discuss the market intelligence work being carried out in 2010 and the upcoming work for 2011. Special attention will be given to the outcome of such work, in particular for regulators, government and the G20.
11. **Charter Party Bills of Lading and Document Checkers: Article 22 of UCP600**
Charles Debattista will lead a discussion on charter party bills of lading, their key characteristics, the risks for banks in taking such documents as security for LC issuance and the responsibilities of a document checker under UCP 600.
12. **Topic by ICC China to be proposed**
Provide name of speaker and topic details.
(ICC China will coordinate with the sponsor and ask them to recommend the right speaker)
13. **Miscellaneous; date of next meeting(s)**

18.00 End of meeting on Day 2

18.30 -20.30 Dinner reception (Mention sponsor)

The official Banking Commission dinner reception will take place at the Westin Hotel (To be confirmed). Delegates are requested to register by completing and sending back the registration form. Partners welcome upon registration.



BANKING COMMISSION CONFERENCE

Beijing 2010 – Trade Routes to Recovery

(This event is on a fee basis – See Registration form attached)

Day 3 - Friday, 23 April 2010

09.00 – 09.30 Welcome

Welcome address

Victor Fung, Chairman, ICC (to be confirmed)

Keynote Speeches:

High-level official from Chinese Government (to be confirmed)

09.30 – 10.00 Plenary opening session

Liu Mingkang, Chairman, China Banking Regulatory Commission (to be confirmed)

Ma Weihua, President, China Merchants Bank (to be confirmed)

10.00 - 17.30 Panel Discussions

Panel 1: Tales from the trenches – Regional focus

This panel will present the current state of play at the macro level in different trade finance markets in Asia. A particular focus will be made on China

Moderator: **TBD**

Panelists:

- (i) Speaker from China
- (ii) Speaker from Japan
- (iii) Speaker from Malaysia
- (iv) Speaker from Vietnam/Thailand



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10.45 - 11.15 Contact break

Panel 2: ICC Global Trade Finance Survey 2010

This panel will present survey results conducted in early 2010 in the context of the financial crisis and its recovery

Moderator: **Marc Auboin**, Economic Counsellor, World Trade Organisation

Panelists:

- (i) **Leo Cullen**, Coastline Solutions
- (iii) **Vincent O'Brien**, ICC Representative to WTO Expert Group
- (iv) **Nicola Boothby**, SWIFT
- (v) **Mona Haddad**, Sector Manager, International Trade Department, The World Bank
- (vi) **Speaker from China**

12.30-14.00 Lunch (Venue to be provided and mention Sponsor)

14.00-15.30

Highlight: (A Chinese speaker) will present the role of Chinese SMEs in global trade.

Panel 3: Bridging the finance gap

This panel representing the major trade facilitation initiatives will relate their reaction to the credit crisis and elaborate on specific measures taken to maintain and expand their much needed trade supports. The initiatives proposed by the G20 agenda will be explored. A special focus on the Chinese market will be made.

Moderator: **Vincent O'Brien**, ICC Representative to WTO Expert Group

Panelists:

- (i) **Rudolf Putz**, Head, EBRD Trade Facilitation Programme (TFP)
- (ii) **Bonnie Galat**, Global Head, IFC Global Trade Finance Program
- (iii) **Steven Beck**, Head, Trade Finance, Asian Development Bank
- (iv) **Daniela Carrera Marquis**, Chief Financial Markets Division, Inter American Development Bank
- (v) **Speaker from China**

15.30 - 16.00 Contact break



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Panel 4: Globalization of trade: New solutions and perspectives

This panel comprising of leading names in the field of trade finance will discuss the future of trade finance, with a special focus on emerging solutions such as supply chain financing, global open account trading, e-commerce, etc.

Moderator: **Dan Taylor**, President and CEO of IFSA

Panelists:

- (i) To be announced
- (ii) To be announced
- (iii) To be announced
- (iv) To be announced
- (v) Speaker from China

17.30 – Concluding remarks (Mr. Zhou Xuehai will conclude the meeting)